

Fall 2022

Strategies for Selling

Before you offer your beautiful HondaJet



Your HondaJet

your own timeline and pricing expectations.

for sale, it is important to consider your specific needs and expectations for the sale, and discuss them with your broker. Not every aircraft sale is the same, and understanding your position will allow you and your broker to develop the best personalized strategy to sell your HondaJet. In order to develop your strategy you should consider both the current market conditions, as well as identify

the primary factor in developing a strategy to sell your HondaJet. You should discuss and evaluate your timing requirements with your broker. A knowledgeable broker can provide you with current market conditions, and together you can develop a strategy that not only meets your specific needs, but is also realistic in the current pre-owned HondaJet market. <u>Read More...</u>



Beware of Off-Market Deals

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If you have made the decision to sell your HondaJet in today's unprecedented seller's market, you should rightfully expect to get top dollar for your airplane, and even in some cases more than you paid for it if you purchased your HondaJet right before to the market boom took off. However what you

may not be aware of as a seller is, you are not the only one looking to profit in today's red hot market. Aircraft Brokers and Dealers are also attempting to capitalize in this market, and often times at your expense.

By now I am sure you have received multiple phone calls and emails from Brokers and Dealers offering not just their services to sell your airplane for you, but also telling you they have a buyer for it already, and offering you an off-market sale. However the reality is these Brokers are likely attempting to run their own back to back deal by convincing both you and a buyer to accept an off-market transaction. <u>Read More...</u>

Global Elite Aviation Celebrates 2 Years in Business

In the last two years Global Elite Aviation has sold HondaJets ranging from the 5th airplane



Michelle Hoover

e 5th airplane produced to the first HondaJet Elite S delivered. At one point Global Elite Aviation had 5 HondaJets listed for sale at the same time, and 4 of those sold within a month! <u>Read</u> More...

Did You Know?

Your HondaJet Elite can be upgraded to an Elite S. This upgrade includes Enhanced Nosewheel Steering to increase the crosswind limitation to 25 kts., and unlock capabilities for CPDLC, ACARS and FAA Datacom. Hondalet

An increased Gross Takeoff Weight of 10,900 lbs. also comes with this service bulletin. Wouldn't that be useful. You can even get the cool S painted on the side! Download the <u>Options Catalog</u> to learn more details about this and the other upgrades available.

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Latest News

Your timeframe will be

- Global Elite Aviation Closes 4 Sales in 1 Month! <u>Read More...</u>
- Honda Aircraft Company Soars Under New Leadership <u>Read More...</u>
- Honda Aircraft Company Expands Service Center Network <u>Read More...</u>

Upcoming Events

- NBAA-BACE Orlando FL Oct 18-20
- HJOPA Retreat Scottsdale AZ Oct 28-30